

# Aviation

## What we do

Shoosmiths' Aviation team advises owners, operators, lenders and borrowers on all aspects of financing transactions for aircraft, engines and helicopters as well as advising aircraft lessors and lessees, travel companies, airlines and cargo handlers on their day-to-day commercial dealings.

Our long-standing involvement in the aviation sector means that we have experience working on all sides of deals. Our clients always get high quality advice and insight to support their transactions. Parties welcome Shoosmiths being on the other side of transactions because they "understand the issues" and don't waste time trying to take unnecessary points.

Shoosmiths is recognised in Tier 1 for Aviation expertise by Legal 500 and we are members of the British Business and General Aviation Association (BBGA) and British Helicopter Association please.



They take the time to understand our position; they are very pragmatic and easy to deal with."

Chambers UK

## Recent experience

Some of our recent experience includes advising:

- **An international flag carrier** on the renewal of a group of aircraft leases, involving advice on the aircraft leases and engine maintenance contracts as well as engine swap arrangements. We also regularly advise a flag carrier on its day-to-day leasing requirements, including lease extensions and amendments as well as on the sale and purchase of fleet aircraft
- **Aviation finance lender** on the financing and security documents in relation to the acquisition of Rolls Royce Trent turbo engines by its customer, a seller of aircraft engines and parts
- **A Finnish bank** on the sale of an air ambulance, at the end of a finance lease, to an Irish reseller of commercial aircraft and helicopters for onward sale to its customer in the US
- **A European flag carrier** on the purchase of an Airbus A320 from a global aircraft lessor
- **A PE house** on a portfolio company's acquisition, modification and operation of a Boeing 737, including the PE's house's security over the aircraft
- **An owner** on its acquisition and financing of a Pilatus aircraft for operation by an aircraft charter business
- **A financial institution** on its aviation loan agreements, aircraft mortgages and ancillary security over several Finmeccanica helicopters purchased by its customer for the purposes of providing air ambulance services.
- **Enforcement of Security** – routinely acting for established and challenger banks seeking to recover aviation loans including arrest and judicial sale through to recovery of shortfalls and claims under a guarantee

MEMBERS OF



# About Shoosmiths

Shoosmiths LLP operates from 13 locations across the UK, offering clients excellence in all core legal disciplines, together with key specialisms and deep sector expertise. What sets us apart is the way we deliver our services – clients tell us that we get the “people bit” right, listening and investing in the relationships which are at the heart of great service. We’re ready to think differently and deploy our collective experience to meet and exceed each client’s expectations.

## Clients

We hire great people who create fantastic relationships with our clients to help them get the results that they deserve.

As a client of Shoosmiths we will do all we can to help you achieve your goals. We take the time to understand your needs so we can be proactive in looking for solutions and will deliver the highest quality legal advice.

Our focus is on providing an exceptional client experience which incorporates open communication, cost transparency and a consistent service as well as ensuring the people you are working with make everything that little bit easier for you.

## Locations

Belfast  
Birmingham  
Edinburgh  
Glasgow  
Leeds  
London  
Manchester  
Milton Keynes  
Northampton  
Nottingham  
Sheffield  
Solent  
Thames Valley



## International

Shoosmiths works with individuals and companies investing in the UK, in addition to UK-based clients operating in global markets (the latter, where appropriate, via our membership of the World Services Group, an international network of professional services firms).

## Aviation contacts:



**Sarah Fairweather**  
Principal Associate

+44 (0) 3700 866 915  
sarah.fairweather@shoosmiths.co.uk

Sarah leads Shoosmiths’ aviation team and was named a “Next Generation” partner by Legal 500 in both 2020 and 2021. She advises banks and borrowers on aviation finance, as well as lessors and lessees on their leasing arrangements.



**Elliot Bishop**  
Head of Luxury Asset Group

+44 (0) 3700 867 024  
elliott.bishop@shoosmiths.co.uk

Elliot is Head of the Luxury Asset Group within the Business Advisory Division. He is a highly motivated individual, technically adept, with extensive commercial experience, who sees the “big picture” with ease. Analytical and pragmatic, he is known to facilitate innovative and efficient solutions to complex issues.

✉ Legal e-briefings: [www.shoosmiths.co.uk/register](http://www.shoosmiths.co.uk/register)

🐦 @Shoosmiths

🌐 [linkedin.com/company/shoosmiths](https://www.linkedin.com/company/shoosmiths)

**WINNER**  
National firm of the year  
**THE LAWYER**  
Awards 2019

**The LEGAL**  
**500**  
UNITED KINGDOM  
**TOP TIER**  
2021

TOP RANKED  
Chambers  
UK  
2021  
Shoosmiths LLP

**LegalWeek**  
**Innovation**  
Awards 2020

**INVESTORS IN PEOPLE™**  
We invest in people Gold