

CORPORATE

WHAT WE DO

Shoosmiths has a wealth of experience in advising on a full range of M&A transactions, from private company share and business acquisitions and disposals through to management led and private equity backed deals and joint ventures.

Our broad experience includes acting for entrepreneurs, SMEs and large corporates on smaller, straightforward deals as well as complex, multinational ones.

 *“They are best of breed on service, responsiveness, legal advice and competence. We wish that all lawyers were so good.”*
Chambers 2017 (Corporate/M&A)

RECENT DEALS

A selection of recent work includes advising:

Lloyds Bank’s private equity arm, **LDC**, on the provision of £37.5million of acquisition and development capital to accelerate the international growth of ByBox - the UK’s leading field service engineer logistics and supply chain technology solutions provider. This transaction valued the business at £105million.

The **British Retail Consortium (BRC)** on their sale of BRC Global Standards to the LGC Group (formerly known as the Laboratory of the Government Chemist).

International hotelier **Leonardo Hotels Europe** on the acquisition of Morrison Street Hotel Limited and its Edinburgh city centre hotel.

AIM listed **The Property Franchise Group plc** on its £15m acquisition of national sales and lettings agency EweMove.

Octopus Ventures on its leading a \$22m funding round into Outfittery, a curated shopping service for men’s clothing.

James Hall and Company Limited on the purchase of North East Convenience Stores Limited, which operates 30 shops under the Nisa and Bargain Booze fascias.

The sellers on the disposal of outdoor activity clothing retailer, **Rohan Group Limited**, to H. Young Holdings PLC.

Swedish publicly listed technology trading group Addtech AB on its acquisition of UK manufacturer of electrical control gear Craig & Derricott.

The shareholders of property consultancy **GBR Phoenix Beard Holdings Limited** on its acquisition by international real estate adviser Savills.



REGIONAL/SPECIALIST LEGAL ADVISER OF THE YEAR ADVISORY AWARD FINALIST



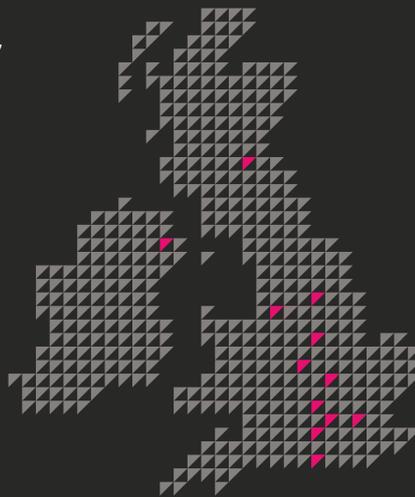
WHY SHOOSMITHS?

Our point of differentiation is the way we listen to the precise and unique objectives of each client, delivering high quality advice backed by cost transparency, business sense, clear reporting and accessibility. Our expertise acting for a broad client base and the sheer number of deals we handle means we understand the market and efficiently complete transactions.

With more than 90 corporate lawyers nationally, we have a dedicated and experienced team. Clients benefit from the strength of our in-house specialist teams, which include tax, employment, pensions, competition, property and commercial and ensure your deal is supported by the right experts. Pulling together a corporate transaction calls for strong leadership and project management skills – qualities we cultivate in all our lawyers. If there is a deal to be done, we will help you achieve it.

KEY FACTS

- 186 partners and 712 legal advisers
- Turnover of £116.7m to end April 2017
- The UK's leading legal adviser by deal volume in 2016 – Experian MarketIQ's M&A Review
- Shortlisted for 'Regional / Specialist Legal Adviser of the Year' in the Private Equity Awards 2017
- 'Highly commended' in the legal or regulatory adviser category of the Enterprise Investment Scheme Association (EISA) Awards 2016
- #1 in Employee Satisfaction Survey and rated a 'Best Employer' for twelfth consecutive year in 2016 - Legal Week



INTERNATIONAL

Shoosmiths is part of the World Services Group, an international network of law firms spanning 115 countries. Access to this network helps clients obtain the right legal advice in global markets.



To receive our briefings go to www.shoosmiths.co.uk/register

WHAT OUR CLIENTS SAY



"I have always felt like a VIP client - they are a large firm but with a personalised client-focused approach to all."

Chambers 2017 (Corporate/M&A)



"We are very pleased that Shoosmiths has once again delivered exceptional advice for LDC on such an important deal."

Alastair Weinel, Investment Director at LDC in the South, regarding the ByBox deal



"We were very pleased with the quality of advice we received from Shoosmiths. Their commitment, diligence and ability to meet very tight deadlines was hugely valuable."

Helen Dickinson OBE, CEO of the BRC



"We have a fantastic relationship with Shoosmiths - in a deal such as this, it's important to have lawyers

who understand our approach and, most importantly, our business. Investing in Outfittery was thrilling for us because we can see its potential."

Rebecca Hunt, investment manager at Octopus Ventures