

OCCUPIERS

WHAT WE DO

If you are an owner or occupier of office, retail or warehousing premises, Shoosmiths LLP can deal with all your real estate requirements to ensure that the routine pressures of property do not distract you from your core business priorities.

Where you are expanding or reducing your portfolio, seeking to maximise your property assets or deal with a difficult landlord, we recognise that the success of your business can rely on 'making property work' for you, with minimal delays or interruption. You will find our teams keen to understand your business drivers, with a view to your achieving the utmost from your property estate, using their skills and specialisms to help you manage your portfolio efficiently and cost-effectively.



"Shoosmiths' proactive approach really made the difference."

Estates Director,
Marston's PLC

RECENT DEALS

We have advised:

The Walgreens Boots Alliance Group of Companies on all matters connected with the management of their English/Welsh/Scottish real estate portfolio. As one of three panel law firms in England/Wales we advise on a mixture of new lease acquisitions both high street and edge of town, lease renewals and regears.

Central England **Co-operative Limited** on a significant number of transactions in support of the continued growth strategy of CECL including numerous acquisitions of development sites and former pubs and other properties for conversion.

Poundland Group plc on its acquisition of 99p Stores Limited. This included over 250 stores in England and Scotland, culminating in completion with Competition and Markets Authority approval.

Billington Holdings Plc on the acquisition of a 25 acre site in Barnsley together with equipment and other assets to provide access to new machinery and increased capacity.

Third Space Group on a new lease of 46,922 sq ft at the former North London mail centre in Islington for state-of-the-art training space.

LG Electronics UK on the disposal of their former UK headquarter premises to FIAT, having previously advised on the relocation of their UK HQ from Bath Road, Slough, to Velocity, a striking, new, high specification headquarters office development in Weybridge, Surrey.

Valero Energy Limited in relation to a significant sub-letting of three complete floors of office space at West Ferry Circus Canary Wharf London to Crossrail working to a tight timetable and coordinating an internal client team of specialist based in the UK and USA.

Estee Lauder Cosmetics Limited t/a Jo Malone on all legal aspects of its first flagship store at Regent Street London.



WHY SHOOSMITHS?

Our lawyers tailor their approach to each client, delivering high quality advice backed by cost transparency, business sense and clear reporting.

With more than 230 real estate legal advisers nationally, we have the strength and depth to handle complex and substantial instructions, and yet are not too big a law firm to have lost the personal touch.

You can expect single-point accountability from a client partner that you like and trust because improving client satisfaction is part of Shoosmiths' business strategy. Your work is managed efficiently and you will receive precisely the right expertise and experience for your needs.

KEY FACTS

- 169 partners and 738 legal advisers
- Turnover of more than £107m to end April 2016
- Ranked 13th in the UK by real estate revenue (The Lawyer's Top 100 2016)
- First top 100 law firm to be recredited with "Gold Standard" Investors in People award
- UK Law Firm of the Year 2015 – The British Legal Awards
- Real Estate Legal Team of the Year 2016 – Estates Gazette Awards finalist
- Accredited for Outstanding Innovation – Best Legal Adviser Report 2015



INTERNATIONAL

Clients seeking to extend their portfolio overseas can do so through Shoosmiths' membership of the World Services Group, an international network of law firms spanning 115 countries.



WHAT OUR CLIENTS SAY



"The team at Shoosmiths has done an exceptional job of advising us on all real estate matters in this very lengthy and complex deal."

Jinder Jhuti, General Counsel and Company Secretary, Poundland



"Shoosmiths fully understood our commercial aims and supported us throughout with superb practical and commercial legal advice."

Kate Beauchamp, group chief legal officer, Mabey Property Limited



"We remain impressed with Shoosmiths' ability to deal with all of our complex needs as they continue to work closely with us on a series of projects throughout the UK."

Mike Dowell, Chief executive officer, Krispy Kreme



To receive our briefings go to www.shoosmiths.co.uk/register