



SH ∞ SMITHS
READINESS

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FAIL TO PREPARE...

Issues identified during a legal due diligence process regularly result in business value reduction or deals falling over.

Legal due diligence processes can place a huge stress on shareholders or senior management (on top of their day jobs) during an active deal process.

Timely and structured preparation is key to:

- identify (and fix) any potential issues which could result in value erosion or compromise the deal
- demonstrate professionalism and organisation to the potential buyer, investor or finance provider
- reduce management stress during a pressured deal process

INTRODUCING SHOOSMITHS READINESS

Shoosmiths has utilised its significant multi-disciplinary experience to develop **Shoosmiths Readiness** to help clients be ready for an invasive legal due diligence process in connection with a potential sale, investment or re-financing.

Using **Shoosmiths Readiness** our clients are able to proactively identify and resolve potential issues before they impact on a deal.





HOW IT WORKS



Client completes online questionnaire which should take between 30-45 minutes.



Shoosmiths Readiness scores will be calculated and bespoke Shoosmiths Readiness report prepared.



Meeting with the client to discuss the **Shoosmiths Readiness** report and formulate 100 day action plan.



Regular re-assessments can be undertaken to monitor improvement in **Shoosmiths Readiness** scores.

FIND OUT MORE

We would be delighted to meet with you to demonstrate Shoosmiths Readiness and discuss how it can help as you prepare for a disposal, investment or refinancing. To arrange please call your usual Shoosmiths corporate contact or **Paul Batchelor** on **+44 (0)121 625 4232**.

